This Disclosure Document describes revenue sharing, financial benefits and fees ("Third Party Compensation") received by LPL Financial LLC ("LPL") from third party product providers and their affiliates ("Product Sponsors") in connection with financial products and services offered by LPL to its brokerage and advisory customers ("Customers"). Product Sponsors pay LPL Third Party Compensation for marketing support, data analytics, administrative services, and to reimburse expenses, among other reasons. The amount and form of Third Party Compensation paid by a Product Sponsor can vary depending on many factors, including the services provided by LPL and the Product Sponsor's investment products.

In general, Product Sponsors pay Third Party Compensation in addition to other product-related fees paid by the investor, which include sales charges, deferred sales charges, distribution and services fees, redemption fees, and other fees and expenses disclosed in a product's offering documents. Third Party Compensation may be paid by a particular investment fund, or its investment advisor or distributor, or an affiliate, but generally represents an expense embedded in the investment that is born by investors.

LPL has conflicts of interest like all financial services companies. As an LPL Customer, it is important to understand that LPL's receipt of Third Party Compensation creates a conflict of interest for LPL, which means that there is an incentive for LPL and its financial professionals to recommend investment products that pay Third Party Compensation. LPL receives significantly more Third Party Compensation from the Product Sponsors for which LPL's clients have the largest holdings, which creates a conflict of interest for LPL to promote and recommend these Product Sponsor's investments. Additionally, LPL generally receives higher rates of Third Party Compensation from investments with higher management fees, which creates an incentive for LPL to promote or recommend these investments. Other investment products with lower management fees that do not pay Third Party Compensation are available. The variations between amounts and forms of Third Party Compensation also create an incentive for LPL and its financial professionals, for example, to recommend holding products which pay Third Party Compensation to LPL as an ongoing percentage of Customer assets. This conflict can cause Customers to pay higher overall fees and expenses and have an impact on the investment performance of an account. Indeed, when LPL's Third Party Compensation is directly based on a product's expense ratio LPL has an incentive to select a product with a more expensive expense ratio, which will cause an investor to earn less on an investment than a comparable product with a lower expense ratio.

Customers should read carefully this Disclosure Document and any other related disclosures, including any offering documents related to the Customer's investments. Customers should also be aware that there may be additional conflicts of interest that are not addressed below. Unless otherwise stated below, all compensation amounts are annualized and the compensation received by LPL is not shared with your financial professional. This Disclosure Document contains several lists of Product Sponsors that participate in LPL's various Third Party Compensation programs. The participation by Product Sponsors is accurate as of the date of the publication but is constantly changing. Any questions concerning the current list of Product Sponsors or other LPL's services, compensation, or this Disclosure Document, including requests for copies of documents referenced below, should be directed to your financial professional or LPL Customer Services at (800) 558-7567.



1. Marketing Support Programs. LPL offers marketing support programs to Product Sponsors that consist of the opportunity to promote their products by: participating in conferences, seminars, programs and other events for LPL's financial professionals; communicating directly with LPL's financial professionals using information provided by LPL; and, marketing to LPL's financial professionals using LPL's internal resources for financial professionals, including its internal website. LPL receives Third Party Compensation from Product Sponsors in connection with these marketing support programs that support the education and training of its financial professionals on investment products and insurance. Product Sponsors make these marketing support payments to incentivize LPL to promote their products, and receive preferential treatment as a result of these payments<sup>1</sup>.

Additionally, LPL receives significantly more revenue sharing from firms for which LPL's clients have the largest holdings, and some of LPL's contracts pay increased asset based fees when certain threshold are met. This creates a conflict of interest for LPL to promote and recommend those investments. LPL does not accept these fee payments for assets held in retirement accounts and does not share these payments with its financial professionals.

Product Categories	LPL Marketing Support Compensation	Financial Professional Compensation
Mutual Funds and Interval Funds	• Up to 0.25%² of Customer Assets	None
Exchange Traded Funds	• Up to 0.20% based on the product's expense ratio and a flat fee of up to \$1,000,000 based on Customer Assets	None
Variable Annuities	<ul><li>Up to 0.15% of Customer Assets, and</li><li>Up to 0.45% of new sales</li></ul>	None <sup>3</sup>
Fixed Annuities and Fixed Indexed Annuities	<ul><li>Up to 0.25% of Customer Assets, or</li><li>Up to 0.50% of new sales</li></ul>	None
Fixed and Variable Insurance	• Between 10% to 35% of first-year commissionable premiums <sup>4</sup>	
Alternative Investments <sup>5</sup>	• Up to 0.35% of Customer Assets, and/or • Up to 1.50% of new sales	
Retirement Plans	• Up to \$260,000 as a fixed fee <sup>7</sup>	None



<sup>&</sup>lt;sup>1</sup> When Third Party Compensation in the form of percentage-based fees on Customer Assets is referenced in this Disclosure Document certain Customer Assets are excluded based on the account type to remain consistent with applicable law.

<sup>&</sup>lt;sup>2</sup> LPL also receives up to \$10 per trade ticket charge for each brokerage purchase of a mutual fund or exchange traded fund participating in a marketing support program. American Funds Distributors, Inc. compensates LPL in accordance with the terms of a letter of understanding. LPL receives compensation of up to 0.035% on an annual basis of Customer Assets invested with American Funds as determined by American Funds Distributors, Inc. at its discretion. LPL is also eliqible for a flat annual payment of up to \$5,000,000 from American Funds Distributors, Inc. as support for LPL's product marketing and financial professional education and training efforts in connection with the sale of American Funds products. For funds that pay based on new sales, compensation to LPL will not exceed the sum of (a) .10% of Sales, and (b) 0.03% of Customer Assets.

<sup>3</sup> Ticket charges for variable annuities vary across LPL's brokerage platform. If the Product Sponsor of a variable annuity pays Third Party Compensation under certain Marketing Support Programs, LPL waives the ticket charge for purchase orders of its variable annuities placed through LPL's annuity order entry trading platform.

<sup>&</sup>lt;sup>4</sup> Payments may be made to either LPL Financial LLC or its insurance agency affiliate, LPL Insurance Associates, Inc.

<sup>&</sup>lt;sup>5</sup> This category of financial products consists of those available on LPL's Alternative Investment Order Entry system and includes but is not limited to: real estate investment trusts (REITs), business development companies (BDCs), managed futures, hedge funds and private equity funds.

<sup>6</sup> In general, this compensation is not shared with your financial professional. In certain circumstances where no commission is paid, in order to compensate the financial professional, LPL may share a portion of the marketing allowance of up to 0.50%.

<sup>&</sup>lt;sup>7</sup> This payment is a flat amount and is not received in connection with any particular LPL customer or Customer Assets.

Product Sponsors that participate in marketing support programs are as follow8:

#### Mutual Funds:

1290 Funds Federated Parnassus

361 Capital Fidelity Performance Trust Mutual Funds

AB\* First Eagle PIMCO
Aberdeen First Trust Advisors Pioneer
Advisors Asset Management First Trust Capital Polen Capital

Alger Forward Power Income (W.E. Donoghue)

Allianz Franklin Templeton Principal
AlphaCentric FS Investments (includes Chiron) Prudential\*
American Beacon Goldman Sachs Putnam\*
American Century Guggenheim Harbor Fund Rational Fund
American Funds Hartford\* Redwood

AMG / Managers Highland Royce & Associates (Legg

Angel OakHood RiverMason)API /YorktownHorizon InvestmentsRussellArtisan PartnersICONSalient

AXS Investments Invesco\* Sammons Retirement Solutions

BlackRock\* Ivy\* Shelton

Brinker Capital Janus Sierra (Wright Fund)

Buffalo Funds John Hancock\* Swan Capital Management

CalamosJP Morgan\*T. RoweCalvertKensingtonThornburgCarillonLazardTIAA

Catalyst Funds Legg Mason Touchstone / Sentinel

CBOE Vest LoCorr Transamerica
Cohen & Steers Lord Abbett Transparent Value

Columbia\*Madison FundsValue LineDelaware\*Mainstay (New York Life)Van EckDiamond HillMFS\*VictoryDoubleLineMorgan StanleyVirtusDreyfus / BNY MellonNationwideVoya

Dunham NATIXIS\* Voya Financial

DWS (Deutsche) Neuberger Berman Weitz

Eaton Vance North Square Partners Wells Fargo

EmpiricNuveenWestwoodEventidePacific LifeWilliam Blair

### **Exchange Traded Funds (ETFs):**

Advisors Asset Management Franklin Templeton JP Morgan
American Century Global X Mainstay IndexIQ

Amplify Janus Nuveen Securities, LLC

First Trust John Hancock PGIM

<sup>&</sup>lt;sup>8</sup>LPL offers Product Sponsors two levels of partnership programs, Participating and PLUS, depending upon their Third Party Compensation arrangement with LPL. PLUS sponsors typically pay LPL higher percentages of revenue and, in return, receive additional benefits from LPL such as priority access to or waived fees for conferences, preferred exposure at events, additional marketing support, and priority access to enhanced data analytics and technology resources. The sponsors indicated with an \* are Plus and the other sponsors listed are Participating.



**PIMCO** State Street Global Advisors

Redwood Van Eck

Variable Annuities:

AIG\* Hartford\* Integrity **Principal** Allianz\* AXA\* Jackson National\* **Protective** John Hancock\* Prudential\* Brighthouse (MetLife)\* **CMFG** Lincoln Financial\* River Source

Delaware Life Mass Mutual Nationwide\* Sammons Global Atlantic (Forethought)\* New York Life Securian

Great American Pacific Life\* Transamerica\*

**Fixed Annuities:** 

AIG Knighthead Annuity (offshore) Prosperity Life / S.USA LIFE Allianz

Liberty Mutual Prosperity Life/SBLI American National Mass Mutual Protective Delaware Life Minnesota Life Insurance Reliance Standard

Eagle Life Company Sammons Global Atlantic (Forethought) New York Life Symetra Great American Pacific Life The Standard

Jackson National Principal Western & Southern / Integrity

**Fixed Indexed Annuities:** 

AIG Jackson National **Protective** Allianz Knighthead Annuity (offshore) **Prudential** 

American National Lincoln Financial Reliance Standard

Minessota Life Insurance Athene Annuity and Life Sammons Company Company Security Benefit

Delaware Life Nationwide Symetra Eagle Life Pacific Life The Standard Global Atlantic (Forethought) Prosperity Life / S.USA LIFE Transamerica

Great American Western & Southern / Integrity **Prosperity SBLI** 

Fixed and Variable Insurance:

Allianz Life Ins. Co. Liberty Life Assurance Company Equitable Life Ins. Co. (f/k/a AXA) Allstate Life Ins. Co. **Exceptional Risk Advisors** of Boston

Allstate Life Ins. Co. of NY Lincoln Benefit First Symetra National Life Ins. Co. American General (AIG) General American Life Lincoln Life & Ann of NY Lincoln

American General Life Ins. Co. of Genworth Life Ins. Co. Genworth Life Ins. Co. of NY DF

American National Insurance Global Atlantic (ForeThought) MetLife DI Ameritas (f/k/a Union Central) Great West Life Midland National Minnesota Life Ins. Co (Securian

Assurity Life Jackson National Aviva Life and Annuity John Hancock Life in NY)

Aviva Life and Annuity Company John Hancock NY Mutual of Omaha (United of of NY Legal and General America Omaha and Companion Life)

National Life Ins. Co.

MassMutual

(Banner & William Penn) **Brighthouse Financial** Nassau RE (Metropolitan Life Ins. Co.) National Western

Legal Disclosures - 0423 LPL FINANCIAL LLC

Nationwide Life New York Life of New York Ohio National Life

Alternative Investments:

Alkeon FS Investment Solutions Nuveen
Altegris Goldman Sachs Owl Rock
Black Creek HarbourVest RREEF (DWS)

BlackstoneHinesSealyCampbell and CompanyIcapitalSkybridgeCantorIronwoodStarwood

Central Park Group Jones Lang LaSalle Steben & Company
CNL Milburn The Carlyle Group

Eaton Vance Morgan Creek Voya

EJF Capital Nantucket Companies
Franklin Templeton Neuberger Berman

**Retirement Plans:** 

Alerus Financial LLC FEDERATED SECURITIES CORP. Securian American Century Standard First Eagle T Rowe DCIO **Ameritas** Janus John Hancock T Rowe RK Ascensus Lincoln Transamerica AUL/One America **BLACKROCK** Mutual of Omaha Vanguard **CUNA/CMFG LIFE INSURANCE** Nationwide Voya

COMPANY Paychex Empower Principal

2. Data, Analytics and Reporting. LPL offers Product Sponsors of mutual funds, closed funds, interval funds, ETFs, alternative investments, advisory strategies, annuities and life insurance contracts the opportunity to purchase analytical data, business intelligence and ad hoc reporting. This information helps Product Sponsors in their sales, distribution and product development efforts with respect to Customers and creates similar conflicts to those discussed above. LPL receives up to \$600,000 annually from each Product Sponsor in Third Party Compensation for this information.

Product Sponsors that participate in these benefits are as follows:

Advisors Asset Management Forethought Financial (Global Putnam Investments AIG Life & Retirement Atlantic) Redwood Investment Alliance Bernstein Franklin Templeton Management, LLC American Funds Goldman Sachs Russell Investments Amundi Pioneer T Rowe Price Funds Invesco Blackrock Janus Funds The Prudential Insurance Columbia Funds John Hancock Financial Company of America Delaware Investments JP Morgan Funds Wisdom Tree Asset **Federated Securities** Natixis Advisors, L.P. Management

First Eagle New York Life

3. No Transaction Fee Network. LPL offers several investment platforms including Strategic Asset Management ("SAM I"), Strategic Asset Management II ("SAM II"), and Strategic Wealth Management ("SWM I") and Strategic Wealth Management II ("SWM II"). Certain mutual funds that participate in LPL's No Transaction Fee Network ("NTF Funds") can be purchased in Customer accounts on these platforms without a transaction charge. If an NTF Fund is purchased in a SAM I or SAM II non-ERISA account, the mutual fund directs Third Party Compensation payments to LPL to be used exclusively to defray the



transaction charge otherwise owed by the Customer (in the case of SAM I) or by the Customer's financial professional (in the case of SAM II). If an NTF fund is purchased in a SWM I or SWM II account, the Product Sponsor of the NTF fund pays LPL Third Party Compensation (up to 0.25% of Customer Assets) in order to make the NTF funds available with no transaction charge.

The following mutual funds participate in the SAM I and SAM II NTF Mutual Fund Network:

1290 FundsFirst EagleNuveen361 CapitalFirst Trust AdvisorsPacific LifeABFirst Trust CapitalParnassus

Aberdeen Forward Performance Trust Mutual Funds

Advisors Asset Management Franklin Templeton PIMCO

Alger FS Investments (includes Chiron) Pioneer

Allianz Goldman Sachs Polen Capital

AlphaCentric Guggenheim Power Income (W.E. Donoghue)

American Beacon Harbor Fund Principal
American Century Hartford Funds Prudential

American Funds Highland Putnam Investments
Angel Oak Hood River Rational Fund
API (Yorktown) Horizon Investments Redwood
Artisan Partners ICON Russell

AXS Investments Invesco Salient
BlackRock Ivy Shelton

Buffalo Funds J.P. Morgan Asset Management Sierra (Wright Fund)
Calamos John Hancock Investments Swan Capital Management

CalvertKensingtonT. Rowe PriceCarillonLazardThornburgCatalyst FundsLegg Mason Global AssetTIAA

**CBOE** Vest Management Touchstone Columbia Threadneedle LoCorr Transamerica Delaware Lord Abbett Value Line Madison Funds Diamond Hill Van Eck DoubleLine Mainstay (New York Life) Victory Dreyfus MFS Investment Management Virtus DWS (Deutsche) Morgan Stanley Voya **Faton Vance** Nationwide Weitz

EventideNatixis ManagementWells FargoFederatedNeuberger BermanWestwoodFidelityNorth SquareWilliam Blair

The following mutual funds participate in the SWM and SWM II NTF Mutual Fund Network:

1290 FundsAmerican BeaconCalvert361 CapitalAmerican CenturyCarillonABAngel OakCatalyst FundsAberdeenAPI (Yorktown)CBOE Vest

Advisors Asset Management Artisan Partners Columbia Threadneedle

AlgerAXS InvestmentsDelawareAllianzBlackRock Buffalo FundsDiamond HillAlphaCentricCalamosDoubleLine



John Hancock Investments **Putnam Investments** Dreyfus DWS (Deutsche) Rational Fund Kensington Eaton Vance Lazard Redwood Russell Eventide Legg Mason Global Asset **Federated** Salient Management **Fidelity** LoCorr Shelton

First Eagle Lord Abbett Sierra (Wright Fund)
First Trust Advisors Madison Funds Swan Capital Management

First Trust Capital Mainstay (New York Life) T. Rowe Price
Forward MFS Investment Management Thornburg
Franklin Templeton Morgan Stanley TIAA

FS Investments (includes Chiron)

Goldman Sachs

Natixis Management

Guggenheim

Neuberger Berman

Touchstone

Transamerica

Transparent Value

Harbor Fund North Square Value Line Hartford Funds Nuveen Van Eck Hood River Pacific Life Victory Horizon Investments Parnassus Virtus Performance Trust Mutual Funds **ICON** Voya **PIMCO** Weitz Invesco Wells Fargo **Pioneer** lvy

J.P. Morgan Asset Management Polen Capital Westwood
Janus Principal William Blair

**Prudential** 

LPL also offers an NTF Network for ETFs. Under the ETF NTF Network, certain ETF Product Sponsors direct a Third Party Compensation payment to LPL on behalf of or for the benefit of non-ERISA accounts on SAM I or SAM II that is used exclusively as a credit to defray bona fide transaction charge obligations of the accounts, and LPL waives the transaction charge when the ETF is sold. Alternatively, in exchange for inclusion on the ETF NTF Network, some ETF Product Sponsors pay LPL Third Party Compensation in the form of flat fees or fees billed on Customer Assets as outlined in the Marketing Support Programs section above and/or ticket charge reimbursements in order to make the NTF funds available with no transaction charge.

The ETF Product Sponsors participating in the ETF NTF Network are currently as follows:

Advisors Asset Management Janus PIMCO
American Century John Hancock Redwood

Amplify JP Morgan State Street Global Advisors

First Trust Mainstay Van Eck

Franklin Templeton IndexIQ Wisdom Tree Asset
Global X Nuveen Management

Invesco PGIM

Customers should understand that the Third Party Compensation associated with LPL's mutual fund NTF Network and LPL's ETF NTF Network creates a conflict of interest that encourages LPL to place its Customers in more expensive funds and share classes when they have greater revenue sharing payments. In the case of SAM II/SWM II, Customer should further understand that the cost to the financial professional of transaction charges may be a factor that your financial professional considers when deciding which mutual funds to select and whether or not to place transactions in an account. In particular, a financial professional has a financial incentive to select NTF Funds.



- 4. Strategic Wealth Management. Some mutual fund Product Sponsors pay LPL Third Party Compensation up to 0.15% of Customer Assets on the SWM platform (exclusive of recordkeeping or 12b-1 payments) and as a result benefit from reduced ticket charges. Although Registered Investment Advisors using the SWM I platform do not receive any part of these payments, Registered Investment Advisors that use SWM II benefit from the reduced ticket charges.
- 5. Concessions. LPL receives Third Party Compensation in the form of a concession or placement fee from Product Sponsors in connection with transactions in new issues described below and shares a portion of these payments with its financial professionals.

Financial Products	LPL and Financial Professional Compensation
Fixed Income <sup>9</sup>	• Up to 2.00% of the transaction amount
Mutual Funds <sup>10</sup>	Between 0.25% and 1% of the transaction amount
Closed-End Funds	• Up to 4.00% of the transaction amount
Unit Investment Trusts	<ul> <li>Up to 2.60% of the transaction amount, and</li> <li>Volume concessions and reallowances as disclosed in the applicable Unit Investment Trust ("UIT") prospectus<sup>11</sup></li> </ul>
Structured Products	<ul> <li>Up to 3.00% of the transaction amount, and</li> <li>Up to 0.625% of Customer Assets<sup>12</sup></li> </ul>

6. Recordkeeping. LPL receives Third Party Compensation from mutual funds for providing recordkeeping and related services to the funds. 13 In general, LPL receives Third Party Compensation for providing recordkeeping services and therefore has an incentive to recommend mutual funds that pay for these services. In addition, mutual funds that pay for recordkeeping services may carry a reduced ticket charge or no ticket charge on LPL's platforms. 14 In cases where the financial professional is paying the ticket charge, 15 the financial professional is incentivized to select mutual funds with lower ticket charges which will result in Third Party Compensation for LPL. Recordkeeping compensation is as follows:

Product Categories	LPL Recordkeeping Compensation
Mutual Funds	• Up to 0.30% of Customer Assets, or
	• Up to \$25 per Customer position

Mutual funds that receive recordkeeping services are as follows:

1290 Funds 361 Capital Funds (Investment Abbey Capital Funds (The RBB 13D Activist Funds (Northern Managers Series Trust) Fund, Inc.) Aberdeen Funds Lights Fund Trust) AAM-Bahl & Gaynor (Investment 1919 Funds (Trust for Advised Managers Series Trust) ABR Funds (Forum Funds II) Portfolios)

<sup>15</sup> Financial professionals pay for ticket charges on some of LPL's platforms, including LPL's Strategic Asset Management II and Strategic Wealth Management II accounts.



<sup>&</sup>lt;sup>9</sup> This category includes new issues of certificates of deposit, municipal bonds and other fixed income securities.

<sup>10</sup> This compensation is in connection with transactions for which sales charges are waived (usually for purchases of greater than \$1,000,000) or under other circumstances as described in a fund's offering documents.

<sup>11</sup> In certain cases, LPL receives additional payments from a UIT sponsor, also known as volume concessions, based on LPL's aggregate sales volume with such sponsor, which are not shared with your financial professional. From time to time, in addition to any dealer or volume concession, LPL receives a reallowance of the public offering price per unit on units of certain UITs and structured products sold by LPL during the initial offering period.

<sup>&</sup>lt;sup>12</sup> LPL does not share this compensation with your financial professional.

<sup>13</sup> These services include establishing and maintaining sub-account records reflecting the purchase, exchange or redemption of shares by each Customer account. These services also include the consolidation of Customers' trades into one daily trade with a fund, which requires LPL to maintain al pertinent individual shareholder information for the fund, including the transaction history necessary to track and process sales charges, annual service fees, and applicable redemption fees and deferred sales charges for each position, as well as other transaction details required for ongoing position maintenance purposes. If LPL does not provide recordkeeping services to a mutual fund family, then fund shares are traded on a networked basis, which means LPL submits a separate trade for each individual customer trade to the fund and, therefore, LPL maintains only certain elements of the fund's shareholder

<sup>14</sup> Customers should be aware that some mutual funds offered by LPL may be purchased without a ticket charge by processing the transaction with a check and application sent directly to the mutual fund.

Absolute Strategies (Forum

Funds)

ACM Funds (Northern Lights

Fund Trust III)

ACR Funds (Investment

Managers Series Trust II)

Adirondack Funds

AdvisorOne Funds

**Advisors Preferred Trust** 

Vaughan Nelson Funds (f.k.a. Advisory Research Funds)

AIA Securities Corp (SIT Funds)

AllianceBernstein (AB)

Allianz Global Investors Fund

Management, LLC

AlphaCentric Funds (Mutual

Fund Series Trust)

**ALPS Portfolio Solutions** 

Distributors, Inc.

Alps Series Trust (Clarkston

Funds)

Altegris Funds (Northern Lights

Fund Trust)

AmericaFirst Quantitative Funds

American Beacon Funds

American Century Services, LLC

American Funds (AFS)

American Independence Funds

American Pension Investors Trust

(API)

AMG Funds

Anfield Capital Management,

LLC

Angel Oak Funds Trust

Appleseed Funds (Ultimus Asset

Services, LLC & Pekin Singer

Strauss Asset Management, Inc.)

AQR Funds

Aquila Distributors, Inc.

Arbitrage Funds

Ariel Distributors, LLC

Arrow Investments

Trust Artisan Partners

Ashmore Investment

Management

Astor Funds (Northern Lights

Fund Trust)

Axonic Capital LLC

AXS Funds (Investment

Managers Series Trust II)

Azzad Funds

Baillie Gifford
Balter Funds (Northern Lights

Fund Trust II)

Barings Funds

Baron Investment Funds Trust

**BBH Funds** 

Beck Mack and Oliver (Forum

Funds)

Blackrock Advisors LLC

Blackstone Advisory Partners

Blackstone Funds

Blueprint Fund Management LLC

Bluerock Total Income+ Real

Estate Fund

BMO Investment Distributors,

LLC.

Boston Partners Funds (The RBB

Fund Inc.)

Boston Trust Walden Funds

Boyd Watterson (Northern Lights

Fund Trust III)

Bramshill Funds (Trust for

Advised Portfolios)

**Brandes Investment Trust** 

**Bright Rock Funds** 

**Brinker Capital Destinations** 

Trust

**Brookfield Investment Funds** 

**Brown Advisory** 

BTS Tactical Funds (Northern

Lights Fund Trust) Buffalo Funds

Calamos Advisors, LLC

Calvert Investment Management

lnc

Cambiar Funds (Advisors Inner

Circle Fund Trust II)

Carillon Funds

Carlyle Tactical Private Credit

Fund

Castle Focus Fund (PFS Funds)
Catalyst Funds (Mutual Fund

Series Trust)

Causeway Capital Management,

LLC.

Cavalier Fund

Cavanal Hill Funds

**CBOE** Vest Funds

(Commonwealth Fund Services,

Inc.)

Cedar Ridge Funds (Investment

Managers Series Trust II)

Centerstone Investors Trust

Centre Funds

Champlain Investment Partners,

LLC

Charles Schwab Investment

Management

Chiron Funds (Advisors Inner

Circle Fund III)

CION Ares Management LLC

Clipper Fund, Inc.

Cognios Funds (Alps Series

Trust)

Cohen & Steers Capital

Management, Inc.

Columbia Management

Investment Services Corp

Community Capital

Management, Inc.

Conestoga Funds

Congress Funds

Convergence Funds (Managed

Portfolio Series/Trust for Professional Managers))

**Copeland Trust** 

Counterpoint Mutual Funds, LLC

Covered Bridge Funds (Northern

Liahts Fund Trust III)

Crawford Funds (Unified Series

Truet

Credit Suisse Asset Management

**CRM Funds** 

Cromwell Investment Advisers,

LLC.

Crossmark Distributors, Inc.

Cullen Funds Trust

Dana Investment Advisers, Inc.

Davidson

Davis Selected Advisors

Day Hagan

Dean Investment Associates

Dearborn Partners Rising



Dividend Fund

Delaware Investments Fund

Services Company

Destra Capital Investments LLC

Deutsche Asset & Wealth

Management
Diamond Hill Fund
Direxion Funds
Domini Funds

Doubleline Funds Trust (Quasar

Distributors, LLC)
Driehaus Securities LLC
Eaton Vance Management
Edgewood Management LLC
Emerald Funds (Financials

Investors Trust) Empiric Advisors, Inc. Equinox Funds Trust

Eventide Funds (Mutual Fund

Series Trust)

Evermore Funds Trust F/m Funds Trust

Federated Securities Corp

Fidelity Investments Institutional Operations

Company Funds

Fiera Capital Series Trust First Eagle Funds First

Foundation

First Investors (Foresters

Financial Services) First Trust Capital First Trust Series Fund

Firsthand Funds FMI Funds Forward Funds FPA Funds Frank Funds

Franklin Templeton Investor

Services LLC

Frost Funds (Advisors Inner

Circle Trust II) FS Series Trust

Fuller and Thayer (Capitol Series

Trust)

FundVantage Trust Gabelli Funds Gavekal Funds (Investment Managers Series Trust)

Gerstein Fisher Funds (Trust for

Professional Managers)

Goldman Sachs Good Harbor

Gotham Funds (FundVantage

Trust) GQG Funds

Grandeur Funds (Financial

Investors Trust)

Grant Park (Northern Lights Fund

Trust)

Green Century Capital

Management

Griffin Capital Advisor LLC Guggenheim Funds (Rydex Fund

Services, LLC)

Guidestone Resource Management Inc.

Guinness Atkinson Funds Hancock Horizon Funds

Hanlon Investment Management,

lnc.

Harbor Services Group, Inc. Harding Loevner Funds, Inc.

Harris Associates

Hartford

HCM Funds (Northern Lights

Fund Trust III)

Heartland Group, Inc.

Heitman Funds (Series Portfolio

Trust)

Hennessey Funds Highland Funds

Hillman Capital Management Hodges Funds (Professionally

Managed Portfolios) Horizon Investments LLC

Hotchkis & Wiley HSBC Funds Hundredfold

Icon Distributors Inc.
iM Global Partner US, LLC
Impax Asset Management LLC
Infinity Q Diversified Alpha Fund
Innealta Capital (Gemini Fund

Services LLC)

Integrity Vikings Fund Services Invesco Investment Services Inc. Iron Funds (Unified Series Trust) Ironclad Funds (Investment Managers Series Trust)

Services, LLC)

James Advantage Funds

Ivy Funds (Waddell & Reed

Janus Funds

Jensen Quality Growth Fund Inc.

JOHCM Funds (Advisers

Investment Trust)
John Hancock Funds
Johnson Mutual Funds
JP Morgan Funds
Kayne Anderson
Kinetic Funds
Kinetics Funds

KKM Funds (Northern Lights

Fund Trust II)

Kopernik Funds (Advisers Inner

Circle II)

Lateef Fund (FundVantage Trust)

Lazard

Leader Funds (Northern Lights

Fund Trust)

Lee Munder Capital Group Legg Mason Investor Services

LLC

Leuthold Funds, Inc.

Liberty Street Advisors, Inc. Lisanti Funds (Forum Funds) LoCorr Investment Trust

Loomis Sayles Lord Abbett

Lord Asset Management Trust

(Thomas White)

LSV Asset Management M.D. Sass Funds (Trust for Professional Managers)

Madison Funds

Mai Funds (Forum Funds)

Mainstay Funds (NYLIM Services)

Manning & Napier

Marketfield Funds (Trust for Professional Managers)

Masters Funds (Masters' Select

Funds Trust)



Matthews International Funds

Meeder Funds Merger Fund Meridian Funds

Metropolitan West Funds MFS Service Center, Inc. Miller Howard Funds Trust Miller Investment Trust Mirae Asset Discovery Funds

MMA Praxis Funds

Mondrian Investment Partners

Limited (Gallery Trust) Morgan Stanley Morningstar Funds

Motley Fool Funds (The RBB

Fund)

Nationwide Mutual Funds Natixis (NGAM Distribution LP) Navigator Funds (Northern

Lights Fund Trust)

Needham Asset Management,

LLC

Neuberger Bergman Investment

Advisors LLC

Newfound Research, LLC North Square Investment Trust Northeast Investors Trust

Northern Funds

Northern Lights Fund Trust IV

(Anchor Funds)

NorthPointe Funds (The Advisors' Inner Circle Fund III)

Nuance Funds (Managed Portfolio Series/Trust for Professional Managers)

Nuveen Funds

Oak Associates Funds

Oak Ridge Funds (Investment

Mangers Series Trust)

Olstein Capital Management

Oppenheimer Funds

Orinda Asset Management

(Advisors Series Trust)

Osterweis Funds (Professional

Managed Portfolios) Pacific Heights Asset

Management, LLC (Permanent Portfolio Family of Funds)

Pacific Life Insurance Company

Palmer Square Funds

(Investment Managers Series

Trust)

Paradigm Capital Management

Paradigm Funds Parnassus Funds

Payden & Rygel Distributors

Pear Tree Funds

Pension Partners Funds (Managed Portfolio Series) Performance Trust Mutual Funds

(Trust for Prof. Managers) Phaeacian Partners Datum One

Series Trust PIMCO Funds

Pinnacle Sherman Funds

(Northern Lights)

Pioneer Investment Management

Poplar Forest Funds
Port Street Funds
Price Accet Management

Price Asset Management Primecap Odyssey Funds

Princeton Funds

Principal Shareholder Services Principal Street (Managed

Portfolio Series)

ProFunds Prospector Funds
Prudential Mutual Fund Services

LLC

Polen Capital Credit LLC (Alps

Series)

Putnam Management Limited Pzena Funds (Advisor Series

Trust)

Q3 Funds (Ultimus Managers

Trust)

Quaker Fund

Rational Funds (Mutual Fund and

Variable Insurance Trust) Redwood Investment Management, LLC

Reinhart Partners (Managed

Portfolio Series)

Resource Alternative Advisor,

LLC

Resource Real Estate, LLC River Canyon Funds Riverbridge Funds (Investment

Managers Series Trust)

RiverNorth Capital Management,

LLC

Riverpark Funds Trust

**RMB** Funds

**RQSI Funds (Advisors Inner** 

Circle Fund II)

Ruane, Cuniff & Goldfarb L.P.

(Sequoia Funds)

Russell Investment Company

Salient MF Trust

Saratoga Advantage Trust Saratoga James Alpha Funds Saturna Capital Corporation

(Amana Funds)

Schwartz Investment Trust

Seafarer Funds

Segall Bryant Hamill Funds Semper Funds (Advisors Series

Trust)

Seven Canyons Funds (Alps

Series Trust)

SGI (The RBB Fund)

Shelton Capital Management Shenkman Funds (Advisors Series

Trust)

Sierra Crest Investment Sierra Funds (Wright Fund

Management)

Silverpepper Funds (Investment

Managers Trust)

Skybridge Funds (FundVantage

Trust)

Smead Funds (Trust for Prof.

Managers)

SouthernSun Funds (The Advisors Inner Circle III) Sprott Global Resource

Investments Ltd.

Spyglass Capital Management Stadion Investment Trust

Sterling Capital Funds
SunAmerica Funds

Swan Capital Management Symmetry Panoramic Trust

Symons

T. Rowe Price Funds



Tactical Fund Advisors, LLC
TCW Investment Management
The Advisors Inner Circle Fund

The Advisors Inner Circle Fund

The Chartwell Funds
The Commerce Funds
The Dreyfus Corporation
The Marisco Investment Fund
The Royce Fund Third Avenue

Trust

Thompson Investment Management, LLC Thornburg Investment Management, Inc. Thrivent Funds TIAA Funds

Tocqueville Asset Management Toews Funds (Northern Lights

Funds Trust)

Toroso Investments LLC Tortoise Funds (Managed

Portfolio Series)

**Timothy Partners** 

Touchstone Advisers Inc.

Towle & Co.

Transamerica Fund Services, Inc.

Tributary Funds Trillium Funds

Trust for Advised Portfolios
Trust for Professional Managers

(CrossingBridge)
Tweedy Browne Fund
Two Oaks Investment
Management LLC
Two Roads Shared Trust

(Holbrook)

Ultimus Managers Trust (Marshfield Funds) US Global Investors Inc.

USA Mutuals

**USAA** Investment Management

Company

Value Line Funds Van Eck Securities Corp Victory Capital Funds Virtus Investment Partners

Voya Fund Services W.E. Donoghue Wasatch Advisors Wavelength Capital Management, LLC Funds

WCM Funds (Natixis Distribution,

L.P.)

Weiss Multi Strategy Advisers LLC (Series Portfolios Trust)

Weitz Funds

Wells Fargo Funds Westcore Trust Funds

Westwood Funds (The Advisors

Inner Circle Fund) William Blair Funds Wilmington Funds Wilshire Mutual Funds

Wisconsin Capital Funds, Inc.

Zacks Investment

7. **Networking**. LPL performs services for certain Product Sponsors that are necessary for the centralized recordkeeping when LPL acts as the broker-dealer for Customer assets custodied on the books and records of the Product Sponsor. The Product Sponsor may pay LPL Third Party Compensation in the form of a networking fee for these account maintenance and reconciliation services as follows:

Product Categories	LPL Networking Compensation
Mutual Funds	<ul> <li>Up to 0.15% of Customer Assets, or</li> <li>Up to \$12 per Customer position</li> </ul>
Annuities	Up to \$6 per Customer position
Annuities	T V OD 10 30 DEL CUSTOMEL DOSITION

Product Sponsors that pay a networking fee to LPL are as follows:

### **Mutual Funds:**

Aberdeen Burnham Investors
Alliance Bernstein Capital Investment Group
Allianz GI CM Fund Advisors
Alps Distributors Inc. Cohen & Steers

Alps Distributors Inc.

American Beacon

American Funds

Cohen & Steers

Colorado Bond

Columbia Funds

American Growth Fund Credit Suisse Asset Management

American Pension Investors Trust

AMG Funds

Davis Selected Advisors

Deutsche Asset & Wealth

Archer Distributors, LLC Management
Ashmore Investment Diamond Hill Fund

Baird Investment Management Dreyfus

Baron Funds Dunham & Associates

Eagle Asset Management

Eaton Vance

Emerald Growth Fund Fidelity Investments First Pacific Advisors First Trust Advisors

Forward

Franklin Templeton Fred Alger Funds Fund X Upgrader Fund

Goldman Sachs Guggenheim Funds

Hartford



Nationwide Sun America Highland Funds Hotchkis & Wiley Thornburg Securities **Natixis** Hussman Funds Northern Lights Distributors Touchstone Invesco Nuveen Transamerica Capital Olstein & Associates U.S. Bancorp Fund Services, LLC Keeley Investment Lazard Asset Management Pacific Global Fund **UBS Global Asset Management** Leader Funds Pacific Life Van Eck Madison Funds **PIMCO** Victory Capital Maingate Funds Pioneer Investment Management Virtus Investment Partners Wasmer Schroeder Mainstay Funds Principal Manning & Napier Putnam Quaker Fund Wells Fargo Funds Mirae Asset Global Rochdale (RIM) Securities Wilmington

#### Annuities:

AIG

Allianz Jackson National Sammons American National Knighthead Annuity (offshore) Sanlam (offshore) Athene Lincoln National Security Benefit AXA Mass Mutual Symetra Brighthouse Financial (MetLife) Nationwide Talcott Resolution (The Hartford **CUNA** New York Life Life and Annuity Delaware Life Pacific Life Principal The Standard Transamerica Global Atlantic (Forethought) Prosperity Life/SBLI USA Protective Western & Southern **Great American Company** Guardian **Prudential** Western National

Integrity/Western and Southern

Hartford Life and Annuity Reliance Standard

8. **Product or Strategy Onboarding Fees**. LPL charges a setup fee to Product Sponsors when adding new investment products or share classes of an investment product to LPL's investment platforms. Third Party Compensation payments for investment products are as follows:

Product Categories	LPL Onboarding Compensation
Mutual Funds	<ul> <li>Up to \$40,000 per sponsor comprised of:</li> <li>Up to \$15,000 as a sponsor level due diligence fee, and</li> <li>Up to \$5,000 per fund to a maximum of \$25,000</li> </ul>
Advisory Strategies	<ul> <li>Up to \$5,000 per strategy model for onboarding.</li> <li>Up to \$5,000 for annual diligence reviews.</li> </ul>
Annuities	• Up to \$100,000 as a technology development fee <sup>16</sup>
Alternative Investments	<ul> <li>Up to \$35,000 for initial products, and</li> <li>Up to \$15,000 for follow-on product offerings or additional share classes</li> </ul>
ETFs and Exchange Traded Notes	<ul> <li>Up to \$15,000 as a sponsor level due diligence fee, and</li> <li>Up to \$7,500 per fund and</li> </ul>

<sup>&</sup>lt;sup>16</sup> LPL typically receives a one-time networking setup onboarding fee as reimbursement for technology-related costs associated with networking and set up on the LPL's annuity order entry trading platform.



River Source

	Up to an additional \$15,000 per product for complex ETPs
Unit Investment Trusts	• Up to \$5,000 per trust

- 9. Reimbursement for Shareholder Materials. When LPL delivers mutual fund shareholder reports and proxies to you, LPL is reimbursed by the mutual fund for the delivery costs. The maximum fee that can be charged for delivery is set by New York Stock Exchange rules. If LPL uses a vendor to perform the delivery, the vendor seeks reimbursement from the mutual fund on LPL's behalf and in certain cases remits a portion of the reimbursement to LPL.
- 10. Technology Funding. When LPL incurs technology development related costs associated with the launch or maintenance of a platform, tool or service, LPL sometimes receives reimbursements from Product Sponsors for such costs. Because LPL benefits from Product Sponsors' reimbursements of technology development-related costs, LPL's financial interests are conflicted with its ability to use strictly objective factors when selecting Product Sponsors to make available on the applicable platforms.
- 11. Life Insurance. In addition to the compensation LPL receives for other products offered by insurance Product Sponsors, such as annuities, LPL receives Third Party Compensation from issuers of life insurance (universal, variable universal, whole life, and term) and other insurance contracts available to Customers. The amount of Third Party Compensation varies depending on the issuer, coverage and the premium amount. Financial professionals receive a percentage of the commissions and trailing commissions the insurance company pays to LPL or LPL Insurance Associates, Inc. ("LPLIA"). LPL, LPLIA, and your financial professional may also receive additional Third Party Compensation from issuers whose aggregate sales exceed premium thresholds specified in selling agreements with LPL or LPLIA. The amount of insurance compensation is as follows:

Compensation Type	Compensation Amounts
Upfront Commission	Between 4% to 140% of first-year commissionable premiums
Trailing Commission	• Between 0.5% to 15% of commissionable premiums or of the cash value of the life insurance on an annual basis 17
LPL and/or LPLIA Marketing Support Payments	Between 10% to 35% of first-year commissionable premiums

- 12. Cash Sweep. LPL automatically transfers cash deposits, including money waiting to be reinvested such as dividends, incoming cash deposits and money from sell orders, in the Customer's account into an interest bearing account, such as a bank account or a money market fund. LPL offers two FDIC insured sweep programs for most Customers, except for those eligible for the Single Bank Insured Cash Account ("SBICA") sweep programs described below, and money market funds, depending on the Customer's account type. For more information, please see the applicable Insured Cash Account ("ICA"), Deposit Cash Account ("DCA"), or SBICA disclosure booklet or the sweep money market fund prospectus. Depending on interest rates and other market factors, the yields on the ICA, DCA, SBICA and money market sweep fund have been, and may continue in the future to be, lower than the aggregate fees and expenses received by LPL for a Customer's participation in the cash sweep programs. This may result in a Customer experiencing a negative overall investment return with respect to cash in the cash sweep programs. Interest rates under ICA, SBICA or DCA may be lower than the interest rates available if Customers make deposits directly with a bank or other depository institution outside of LPL's brokerage platform or invests in a money market fund or other cash equivalent. Customers should compare the terms, interest rates, required minimum amounts and other features of the ICA, SBICA or DCA program with other types of accounts and investments for cash.
  - a. Insured Cash Account. LPL offers a service to sweep cash held within customer brokerage and certain advisory accounts into an interest-bearing FDIC insured cash account. Under its agreement with each bank in which LPL deposits customer cash, LPL receives Third Party Compensation from the banks equal to a percentage of the average daily deposit balance in the ICA. Such fees differ among the participating banks depending on the interest rate environment and/or any fee waivers made by LPL. The fee paid to LPL may be at an annual rate of



<sup>&</sup>lt;sup>17</sup> The commission payment option is selected by the financial professional.

up to an average of 6.00% as applied across all deposit accounts taken in the aggregate; therefore, depending on interest rates and other market factors, on some accounts, fees to LPL may be higher or lower than this average percentage amount. This can result in Customers experiencing a negative overall investment return with respect to cash reserves in the ICA program. Customers have no rights to the amounts paid by the Banks, except for interest actually credited to the Customer account. The Third Party Compensation LPL receives on ICA may be higher than the compensation available to LPL from an alternative sweep investment option. LPL receives Third Party Compensation from each bank into which ICA cash is deposited. For Customers investing through advisory accounts, the fees that LPL receives from the ICA Banks is in addition to the advisory fee that Customers pay LPL and your financial professional. This means that LPL earns two layers of fees on the same cash balances in your LPL advisory account.

In situations where Customer cash balances in ICA exceed the deposit availability at ICA Banks, uninsured cash balances may be placed into an "overflow" Client Cash Account; such balances are considered to be "free credit balances" and represent a direct liability of LPL to Customer. See below for further information about Third Party Compensation generated by cash balances maintained in Client Cash Accounts.

- b. Deposit Cash Account. Under the DCA program, each Bank pays Third Party Compensation equal to a percentage of the average daily aggregated omnibus deposit balance. This amount includes the fee for the third-party administrator, LPL's per account fee, and interest payable to participating accounts. Different Banks may pay different amounts. Customers have no rights to the amounts paid by the Banks, except for interest actually credited to the Customer account. However, amounts collected from the Banks during each period, less interest credited, will be allocated on a per-dollar, per-account basis and used to offset each Customer's monthly LPL account fee for providing the sweep services. In addition, part of the payment by the Banks will be used to compensate the Administrator for its services. For its services under the LPL DCA program, including making the platform available, LPL receives a per account fee each month. The maximum fee paid to LPL may be up to \$34.50 per account per month. The monthly fee is based on a fee schedule tied to current Federal Funds Target (FFT) Rate as detailed in the DCA Disclosure Booklet located on lpl.com. The current fee can be found at lpl.com. It is expected that this fee will be recouped from the DCA Program Banks and will not be a fee directly applied to your account. LPL's Third Party Compensation under the DCA Program does not vary, and is not affected by the actual amounts held in the Deposit Accounts or in the Customer's account. In situations where Customer cash balances in DCA exceed the deposit availability at DCA Banks, uninsured cash balances may be placed into an "overflow" money market mutual fund. See below for further information about Third Party Compensation generated by cash balances maintained in the DCA "overflow" money market mutual fund.
- c. Single Bank Insured Cash Account ("SBICA") Programs. In a small number of banks through which LPL offers investment services, LPL makes available a SBICA to Customers of the investment program at that bank. A SBICA functions like the ICA sweep program, except that cash deposited into those brokerage accounts is held at only the Bank through which the investment program is offered. Under its agreement with each SBICA bank in which LPL deposits customer cash, LPL receives Third Party Compensation from the banks equal to a percentage of the average daily deposit balance in the respective SBICA. The fee paid to LPL may be at an annual rate of up to an average of 0.50% as applied across all deposit accounts taken in the aggregate; therefore, on some accounts, fees to LPL may be higher or lower than this average percentage amount. Customers have no rights to the amounts paid by the Banks, except for interest actually credited to the Customer account. The Third Party Compensation LPL receives on any SBICA may be higher than the compensation available to LPL from an alternative sweep investment option.
- d. Money Market Sweep Funds. For accounts not eligible for ICA or DCA, cash balances can be automatically invested in a money market fund. The money market mutual fund automatic cash sweep program sweeps uninvested cash daily into taxable and tax-exempt money market funds offered by J.P. Morgan Asset Management and Federated Services Company. LPL receives Third Party Compensation of up to 0.16% of Customer Assets invested in J.P. Morgan Asset Management money market funds and up to 0.35% of Customer



Assets invested in Federated Services Company money market funds. The sweep money market funds generally pay 12b-1 fees higher than other money market funds. The 12b-1 fees and the payer of such fees are set out in the prospectus of the money market fund.

LPL receives Third Party Compensation of up to 0.45% for DCA "overflow" balances that are swept into the Goldman Sachs Asset Management Financial Square Government Fund. The fees and the payer of such fees are set out in the prospectus of the money market fund.

- e. Client Cash Accounts ICA Overflow Balances. LPL makes money on the balances maintained in the ICA overflow mechanism, Client Cash Accounts, depending on how those free credit balances are invested or deposited. Pursuant to Rule 15c3-3, LPL can (i) deposit cash balances into a segregated deposit account at its banks, thereby making interest on the Client Cash Account balances deposited, or (ii) invest the cash balances in securities backed by the full faith and credit of the U.S. government, thereby making money on any yield generated by such securities. The amount LPL will earn from these sources will vary based on market forces and the contracts for deposit arrangements that LPL is able to secure with its banks. LPL may use both or either of these vehicles at its sole discretion. Any amounts LPL receives pursuant to these sources will be reduced by the interest payable to Customers on such balances described above, and further reduced by the cost of borrowing any funds necessary to meet its reserve requirements under Rule 15c3-3. For example, LPL may earn interest or a return by investing in short-term U.S. Government or Agency instruments or by using these balances to fund margin loans to its customers at a lower funding cost than would otherwise be the case.
- 13. **Float**. As broker-dealer and custodian of its customers' assets, LPL receives Third Party Compensation, sometimes referred to as float, in the form of earnings on LPL's investment of uninvested cash in Customer accounts. Cash typically accumulates in a Customer account because (i) the Customer contributed, deposited or otherwise moved cash into the account, or (ii) there was a sale of securities. LPL also receives float on outstanding checks after they are issued by LPL to a Customer but before the Customer presents the check for payment.
- 14. **Optimum Funds**. You should be aware that LPL provides services to the Optimum Funds mutual fund family and receives the following Third Party Compensation for such services, in addition to recordkeeping fees. LPL provides investment consulting services to the investment advisor of the Optimum Funds pursuant to a consulting agreement between LPL and Delaware Investments, which services include, but are not limited to, assisting the advisor in determining whether to engage, maintain or terminate sub-advisers for the Optimum Funds. As compensation for these services, LPL receives Third Party Compensation in the form of an annual investment consulting fee of up to 0.22% of fund assets annually from Delaware Investments. Because LPL receives an asset-based fee from the Optimum Funds, it has an incentive to recommend investments in the Optimum Funds.
- 15. Non-Cash Compensation. LPL, LPL employees and financial professionals receive Third Party Compensation from Product Sponsors that is not in connection with any particular Customer. Compensation includes such items as gifts valued at less than \$100 annually, an occasional dinner or ticket to a sporting event, or reimbursement in connection with educational meetings, Customer workshops or events, or marketing or advertising initiatives, including services for identifying prospective Customers. Product Sponsors also pay for, or reimburse LPL for the costs associated with, education or training events that may be attended by LPL employees and financial professionals and for LPL-sponsored conferences and events, which may include events under the Sponsorships Programs described above.
- 16. **Collateralized Lending Arrangements**. LPL offers a program that enables Customers to collateralize certain investment accounts in order to obtain secured loans through banking institutions that participate in the program.

Banking institutions that participate in LPL's Collateralized Lending Program are as follows:

The Bancorp Bank Goldman Sachs TriState Capital Bank

LPL receives Third Party Compensation from these participant banks based on the amount of the outstanding loans. Third Party Compensation can be up to 0.75% of the outstanding loan amount. This compensation to LPL varies, and, therefore,



LPL can earn more or less depending on the bank selected by the Customer. This compensation is a conflict of interest to LPL because LPL has a financial incentive for the Customer to select a bank in the program, and a participating bank that pays LPL more. However, LPL does not share this compensation with its financial professionals, and therefore, a financial professional does not have a financial incentive to recommend one bank over another. LPL's interest in continuing to receive investment advisory or brokerage fees gives LPL an incentive to recommend that Customers borrow money rather than liquidate some of their assets managed by LPL, when it could be in a Customers best interest to sell such assets instead of using them as collateral for a loan. When a Customer pledges assets in an account, the Customer is a borrower and uses the cash and securities in the account as collateral for a loan and pays interest to the bank. Because of LPL's arrangements with the banks participating in the program, Customers may be limited in their ability to negotiate the most favorable loan terms. However, Customers are not required to use the banks in LPL's program, and can work directly with other banks to negotiate loan terms or obtain other financing arrangements. Customers should be aware that LPL's collateralized loan program is one way, among many, for Customers to obtain a secured loan. Advisory Customers should understand that the interest and additional fees paid to the bank in connection with the loan are separate from and in addition to any advisory fees the Customer pays LPL for its advisory services on the account. As an alternative, Customers could pledge securities held in a brokerage account at LPL, under which Customers would pay commissions for securities transactions instead of ongoing fees for investment advice.

- 17. **Credit Cards**. As part of its cash management services, LPL makes available credit cards for its customers through a partner bank. LPL receives Third Party Compensation from the bank, which includes a flat fee for each new credit card issued through LPL.
- 18. Third Party Asset Management Programs (TAMPs). LPL enters into agreements with third party investment advisers to whom LPL refers Customers, pursuant to which LPL may provide (i) marketing services on behalf of the third party investment advisers to LPL financial professionals; or (ii) data technology services to integrate third party investment adviser account data on LPL's technology systems<sup>18</sup>. LPL receives Third Party Compensation payments of up to 0.10% of Customer Assets that it refers to a TAMP. TAMPs that currently pay such fees include Brinker.
- 19. Error Correction. In the event a trade error occurs in an account, and such error is determined to be caused by LPL, LPL will cancel the trade and remove the resulting monetary loss to a Customer from the account. If a trade correction is required as a result of a Customer (e.g., if a Customer does not make full payment for purchases or fails to deliver negotiable securities for liquidations before trade settlement), LPL will cancel the trade and any resulting monetary loss will be borne by the Customer. In the case of a trade that requires a correction as described above and that results in a monetary gain to the Customer, such gain may be removed from the account and may result in LPL acquiring Third Party Compensation.
- 20. Other Fees and Conflicts. You may be subject to other fees set forth in the schedules, available at <a href="https://lplfinancial.lpl.com/disclosures/fee schedules.htm">https://lplfinancial.lpl.com/disclosures/fee schedules.htm</a>. Other conflicts of interest can be found in LPL's Form ADV, available at <a href="https://www.adviserinfo.sec.gov">https://www.adviserinfo.sec.gov</a>.

<sup>&</sup>lt;sup>18</sup> Your financial professional does not share in these fees. If LPL acts as a referral agent, the Plan or the Plan's participants being referred to the TAMP or investment advisor firm are required to be provided with a disclosure statement (which must be acknowledged in writing) outlining the referral arrangement and the compensation to LPL.

